



Dove Mountain is a 6,200-acre development with Jack Nicklaus Signature courses, a Ritz-Carlton resort tucked back in a box canyon, and The Ritz-Carlton Residences. The residents receive special services from valets and concierges to cooks and housekeepers.

The Residences at The Ritz-Carlton offer vast views of towering saguaro cacti, the Jack Nicklaus Signature golf courses, city lights, or the Tortolita Mountains.

By Mark Pazdur, Publisher

MARANA, ARIZONA: (20 minutes north of Tucson): My dad, who founded *Executive Golfer* 44 years ago, always aspired to live in the penthouse of a fine hotel. The thought of every possible service at your beck and call, literally by pressing zero on the phone, was irresistible.

The model of The Ritz-Carlton Residences at Dove Mountain mirrors my dad's dream, but takes it one step further. Instead of living in a hotel room, you have your own custom-designed home within walking distance of all resort amenities.

"I appreciate your dad's dream," said Rich Oosterhuis, director of sales at The Ritz-Carlton Residences. "Although we have 27 holes of Jack Nicklaus Signature golf, only 50 percent of our membership views golf as an important factor in their buying decision. Use of the spa, resort pool, multiple daily fitness classes, and 25 miles of hiking trails also score high on the list.

"Our owners come from all over, for different reasons. We have a homeowner from Alaska looking to escape

winter's cold, and we have several members from Southern California who relish the hot summer temperatures and perfect pool conditions. One nice benefit we have over Scottsdale [about 100 miles to the north] is our 3,000-foot elevation. Our summers and evenings tend to be 10-15 degrees cooler."

The Ritz-Carlton name carries a certain cachet. "You know the service level, attention to detail, and striking architecture you will receive," continued Oosterhuis. "We have had property owners reserve homesites, sight unseen. Their trust in The Ritz brand is unwavering. This makes my job easier *and* tougher. I don't need to 'sell the promise' of what to expect, but those expectations must be met. It is a high bar to meet."

In the last three years, real estate sales at The Ritz-Carlton Residences have doubled. "In 2015, we surpassed \$18 million in real estate transactions," reported Oosterhuis. "Our neighborhoods, full of construction trucks, are really starting to take shape."

"OUR PINK-HUED SUNSETS ARE INTENSE. The mountains light up in a deep red. At first glance it looks as though they are on fire." – RICH OOSTERHUIS



The Ritz-Carlton Residences feature native stone, clay tile roofs, and meticulous finishes. A signature design element is the use of clerestory windows. The large windows are strategically positioned to allow sunlight to permeate through the house.

A CERTAIN PIZZAZZ

The Golf Club at Dove Mountain was home to the WGC Accenture Match Play Championship for six years.

"My course is located on one of the great saguaro cacti forests in the United States," stated Jack Nicklaus. "If any cacti were in the playing corridors of the golf course, great care was taken to carefully remove and replant them. In the end, the saguaro helped give the course its personality.

"I have a history with the developer, David Mehl, and his family. I worked with them on La Paloma in Tucson. David is a talented guy who always sought quality in his projects. I always felt like the best projects were those where the owner was passionately involved in the design process, and David was very involved in the design and development process at Dove Mountain. I think his hard work is reflected there.

"Ritz-Carlton has a certain pizzazz associated with it," said Nicklaus. "If you're going to a Ritz-Carlton anywhere around the world, you pretty much know what to expect from a level of quality and service—just like a Nicklaus golf course."

A HIKE WITH PABLO

"I don't need a survey to suggest what today's families demand in a golf community," expressed Carson Mehl, vice president of Cottonwood Properties. "My dad, David, started laying the groundwork for Dove

Mountain before 'family friendly' became a buzz word.

"Being married and 33 years old, I probably would be a good profile for research firms. Yes, I like to play golf, but I want so much more—and Dove Mountain offers it!

"Not only is the club family friendly, but we are dog friendly as well. At the trailhead, I have a choice of miles of hiking trails. My favorite afternoon is taking my dog, Pablo, for a run. It is peaceful and a good workout at the same time." ■

For more information, please phone (877) 451-7205, or visit TheResidencesDoveMountain.com.



Carson Mehl with Pablo

THE RITZ-CARLTON RESORT AT DOVE MOUNTAIN is one of only three Forbes "Five-Star" award winners among the 86 Ritz-Carlton hotels across America. Residents have access to all resort amenities.