

Defining the Four-Legged Stool

Belfair — Representing the finest in Lowcountry living.



BLUFFTON, SOUTH CAROLINA (just off Hilton Head Island): A four-legged stool is only stable if all four legs have a footing on solid ground.

“As president of Belfair’s Board, it’s my fiduciary responsibility to maintain a sturdy foundation that has established our community as one of the finest in the Southeast,” said Bob Willis. “The ‘four legs’ that guide each decision are *strategic planning, financial oversight, governance, and oversight of operations.*

We must leave personal agendas at the door and consistently push for better. Our Board knows a move to Belfair is a major decision. For many, this is their dream home for life. I place great care in creating an effective management team, based on accountability, that avoids muddling.”

Belfair, with two highly regarded Tom Fazio designs, continues to invest millions of dollars into expansions



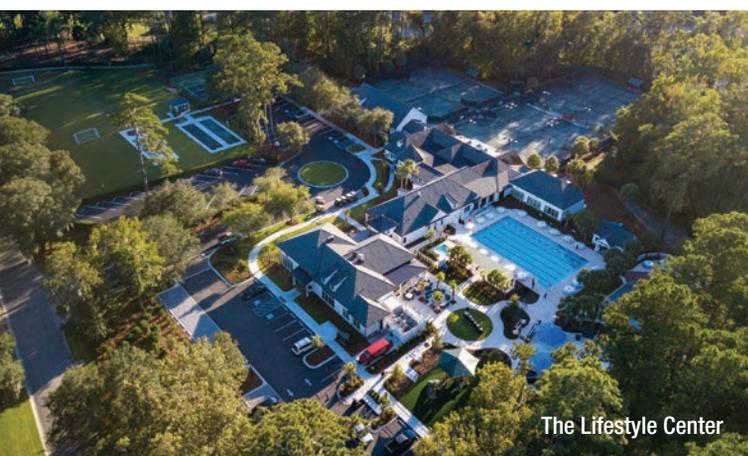
Each of the Fazio courses play differently, but pair perfectly, like chocolate and vanilla ice cream. The East Course, reminiscent of Scottish links courses, showcases deep water views and open, windswept fairways. The West Course is a parkland design with gnarled oaks, lush native grass, and lagoons.

and renovations. Several of its newest amenities include a modern Lifestyle Center, new racquet facilities, and enhanced outdoor dining.

“Each year, we reevaluate our 10-year capital plan to make sure we are consistent with member recommendations and industry trends. Each decision must be measured by current and future projections. Two questions must have a resolute yes before moving forward,” continued Willis. “Can the membership currently afford the investment and, more importantly, can the club sustain the future expense?”

Three days before Bob and his wife were scheduled to move into their second new home at Belfair, they hit a bump in the road. “My wife broke her arm, leaving us in a lurch,” reported Willis. “The outpouring of help from fellow members was heartwarming and the rally of support was appreciated. It exemplified the ‘pay it forward’ philosophy of neighbors helping neighbors. You can’t help but feel great when you are here.” ■

For more information, please visit Belfair1811.com.



The Lifestyle Center

“It’s a testament to Belfair’s success that they are able to commit to such a strong reinvestment into the community. The Lowcountry is known for its quality courses. I had to make sure I delivered to that level of expectation. Belfair is as good as any golf experience you will ever play.” —TOM FAZIO