



QUERENCIA

A Sense of Community and Belonging

Los Cabos' premier community adds second private Fazio championship course.

LOS CABOS, MEXICO: Since its debut in 2000, Querencia has set the standard for private real estate and golf in Los Cabos. Querencia has invested more than \$300 million in infrastructure with no net debt, including \$100 million completed before a single home was sold—an early signal of its long-term vision. That approach has allowed steady growth with a focus on quality, stewardship of the land, and enhancing the member experience.

EXPANDING THE FAZIO LEGACY

Construction is underway on Querencia's second Tom Fazio design, a rare addition that will give members two world-class golf experiences. The Alto (upper) Course will join the original Bajo (lower) Course late next year.

"Selecting Tom Fazio was a natural decision," said Tom McCloskey, Querencia Chairman. "Not only does he have a close family connection to my wife Bonnie and me, but his work here has always been extraordinary. Tom's ability to capture the essence of the land and translate it into a golf experience is unmatched."

Fazio described the site with awe—mountains to the east, ocean to the west, and land stretching long and linear. Several holes appear to reach toward the ocean, while others rise into foothills with dramatic vistas. At the highest point, more than 700 feet above sea level, players take in sweeping views of San Jose del Cabo and the Sea of Cortez. "Playability is always the most important factor," added Jorge Carrera, CEO and Partner. "Querencia leaves you with an indelible impression."

"Our central location—just a short drive from the airport and the towns of San Jose del Cabo and Cabo San Lucas—only adds to Querencia's appeal."

— TOM McCLOSKEY



INVESTING IN MEMBER EXPERIENCE

Beyond championship golf, Querencia reinvests in amenities for all ages. Most recently, the team began reimagining parking to accommodate demand while protecting the natural aesthetic. "It may not be the most glamorous addition, but anything which enhances our member experience is on the table," explained Carrera.

THE CANYON CLUB: A FAMILY DESTINATION

Querencia is also expanding family offerings through the Canyon Club, a 'club within a club' campus designed to bring generations together. Inspired by leading clubs worldwide, it will feature a bowling alley, golf simulator, climbing wall, and more—balancing recreation with gathering spaces so every member feels at home.

With its infrastructure investment, expanded golf, and family-focused amenities, Querencia reinforces its reputation as the premier private community in Los Cabos—a place member families are proud to call home. ■

For more information, please visit QCabo.com.